

La Costa Dental Group

Cyber-First IT That Powers a Modern, HIPAA-Compliant Dental Practice

About La Costa Dental Group

Founded in 1975, La Costa Dental Group is a California-based concierge dental practice offering comprehensive care across cosmetic dentistry, endodontics, implants, orthodontics, and oral surgery. With a reputation for exceptional service and advanced technology, the practice operates with a lean team—and relies heavily on seamless IT infrastructure to support both patient care and business operations.

As the practice scaled to support a growing patient base, it turned to Logically to ensure that its systems would remain secure, compliant, and resilient—while enabling innovation and growth.

Why It Matters

In modern dental practices, digital systems drive everything—from patient records to appointment management and clinical imaging. Downtime can delay care, reduce revenue, and erode trust. For La Costa Dental Group, IT is not just operational—it's **foundational to care delivery** and regulatory compliance.







System downtime affects our ability to serve patients. With Logically, we don't worry about that. We're focused on delivering great care—because we know the technology is taken care of.

Glenda Collatos,
Director of Operations and
New Business Development,
La Costa Dental Group

The Challenge

Before the COVID-19 pandemic, La Costa Dental Group had already transitioned most of its administrative systems to digital platforms—but had not fully tested the resilience of its IT infrastructure. When the clinic was forced to close for two months in early 2020, the team needed to ensure secure, remote access to patient records and maintain open lines of communication with patients.

Additionally, the practice needed a long-term IT partner to help:

-  Strengthen HIPAA compliance and data protection
-  Prevent unplanned downtime
-  Support modernization initiatives
-  Provide cost-effective managed services

The Solution

Logically implemented a **cyber-first managed services solution** to help La Costa Dental Group maintain security, performance, and compliance across their IT environment:



24/7 monitoring and proactive support to maximize uptime and minimize service interruptions



HIPAA-aligned risk assessments and policy guidance to ensure ongoing compliance with regulatory requirements



Firewall management and secure server infrastructure to protect patient data and imaging software



Remote access enablement that allowed administrators and dentists to work off-site securely during the pandemic



Digital communication tools that allowed seamless patient outreach through texts, appointment reminders, and secure messages



When the world changed, Logically was ready. They ensured continuity during shutdowns and gave us tools to keep patients informed. That made a huge difference.

Glenda Collatos



Strategic Impact

- ✓ **95% digital operations** for efficient, modern patient engagement
- ✓ **Improved HIPAA compliance posture** and reduced risk exposure
- ✓ **Minimized downtime** through proactive support and infrastructure oversight
- ✓ **Enabled growth** beyond \$2.7M in annual recurring revenue with secure, scalable systems
- ✓ **Trusted IT strategy partner** for long-term planning and modernization

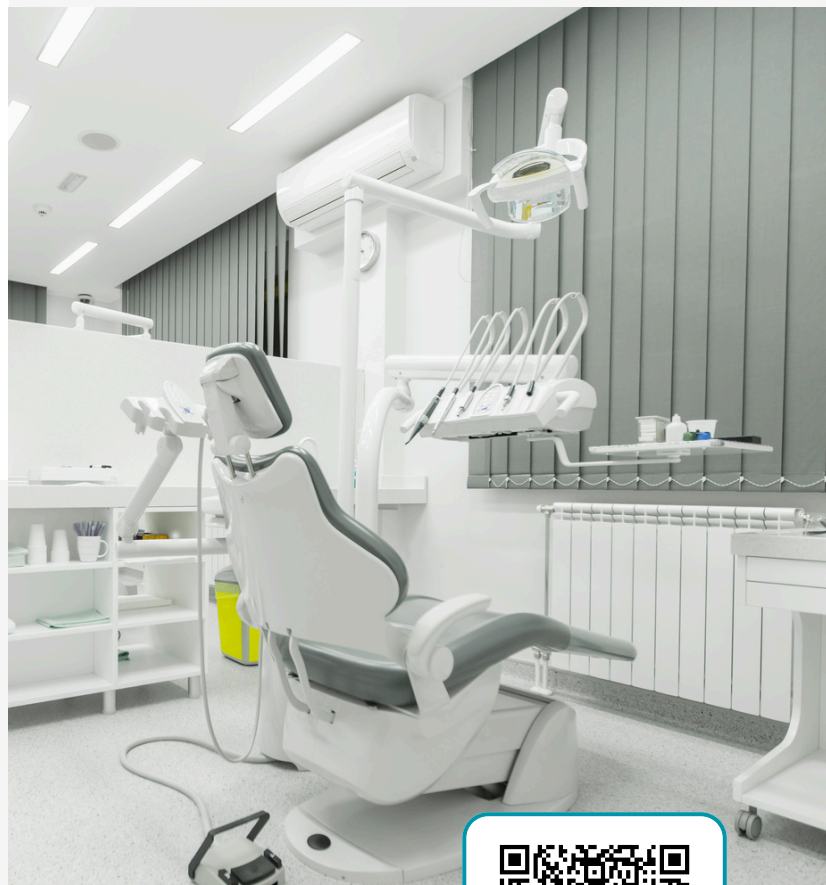
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I recommend Logically to other dental groups all the time. They deliver the perfect combination of expertise, value, and security.

Glenda Collatos

Future Ready

As La Costa Dental Group continues to grow and explore new technologies—from digital imaging to patient self-service platforms—Logically remains their strategic partner in scaling securely. With cyber-first managed services and proactive compliance support, the practice can focus on what matters most: delivering excellent patient care.



Partnering for Resilient, Future-Ready Care

In healthcare, secure, reliable systems are essential for protecting patient data and ensuring uninterrupted care. With Logically's expertise and commitment to operational excellence, providers can strengthen security, streamline workflows, and stay ahead of evolving compliance demands. Let's explore how we can help you deliver safer, more efficient care.

We Don't Just Monitor. We Empower.

Visit [Logically.com](https://www.logically.com)

Call 866-946-9638

